

**Quarterly Enrollment Report**  
**New York State Office of Managed Care**  
**September, 2004**

Monday, January 03, 2005

**HMOs**

Quarter 3, 2004	Location	Group	POS	Indiv	Conver	Mcaid	Mcare	Quarter Total	+/- from Prior Quarter		
									Total	MCaid	MCare
Aetna Health Inc. (1160286)	New York	192,338	82,967	15,017	2	0	15,273	305,597	-4.09%	N/A	-2.2%
AmeriChoice of New York, Inc. (1330195)	New York	0	0	52	0	106,113	2,467	108,632	1.57%	1.72%	-4.9%
Atlantis Health Plan, Inc. (1430100)	New York	508	5,264	6	0	0	0	5,778	-16.10%	N/A	N/A**
Capital District Physicians' Health Plan (1090384)	Albany	214,713	0	1,211	0	56,567	10,159	282,650	-0.69%	-0.57%	1.3%
Cigna Healthcare of New York, Inc. (1180186)	New York	23,050	11,015	3,105	0	0	0	37,170	-12.20%	N/A	N/A**
ConnectiCare of New York, Inc. (1380298)	Tarrytown	0	0	3	0	0	0	3	0.00%	N/A	N/A**
Elderplan, Inc. (1300185)	Brooklyn	0	0	0	0	577	12,617	13,194	0.35%	11.79%	-0.2%
Empire HealthChoice HMO, Inc. (1350196)	New York	317,523	14,912	20,315	0	0	55,518	408,268	3.86%	N/A	2.6%
Excellus Health Plan, Inc. (1390598)	Rochester	444,107	25,421	2,901	0	77,998	53,713	604,140	-0.27%	2.12%	0.0%
GHI HMO Select, Inc. (1410199)	Lake Katrine	34,033	755	257	0	16,883	0	51,928	4.64%	10.64%	N/A**
Health Insurance Plan of Greater New York, Inc. (1050178)	New York	462,295	42,021	10,357	2,526	242,034	109,512	868,745	0.50%	2.24%	1.1%
Health Net of New York, Inc. (1250287)	White Plains	39,186	171,470	2,467	0	0	5,537	218,660	0.63%	N/A	0.9%
HealthNow New York Inc. (1140685)	Buffalo	99,182	105,571	698	0	47,442	30,161	283,054	-5.78%	-0.21%	-1.5%
HealthNow New York Inc. (1141685)	Latham	18,830	392	60,150	0	10,808	16,862	107,042	-1.48%	-7.12%	-0.8%
Horizon HealthCare of New York, Inc. (1400199)	New York	142	0	26	0	0	0	168	-8.93%	N/A	N/A**
Independent Health Association, Inc. (1070680)	Buffalo	217,342	16,141	1,622	216	29,593	26,313	291,227	-6.01%	-1.30%	4.0%
Managed Health, Inc. (1280290)	New York	16	0	10	0	1,716	27,968	29,710	12.00%	19.17%	11.6%
MDNY Healthcare, Inc. (1340295)	Melville	35,987	3,174	509	0	0	0	39,670	-2.98%	N/A	N/A**
MVP Health Plan, Inc. (1080383)	Schenectady	284,054	32,484	312	0	2,518	0	319,368	-1.16%	53.73%	N/A**
Oxford Health Plans of New York Inc. (1170186)	New York	33,909	604,740	32,141	0	0	68,007	738,797	-5.16%	N/A	0.4%
Rochester Area HMO/Preferred Care (1060579)	Rochester	87,127	7,227	517	0	16,314	51,175	162,360	0.17%	0.01%	1.8%
UnitedHealthcare of New York, Inc. (1260187)	New York	1,912	7,054	1,919	0	103,061	10,687	124,633	1.38%	2.14%	3.9%
Vytra Health Plans Long Island, Inc. (1150285)	Melville	54,825	24,731	698	0	8,038	0	88,292	-3.53%	-21.87%	N/A**
WellCare of New York, Inc. (1240287)	New York	0	0	0	0	58,281	641	58,922	-1.23%	-1.33%	8.0%
<b>HMO Quarter 3, 2004 Totals</b>											
	<b>Penetration Rate: 26.9%</b>	<b>2,561,079</b>	<b>1,155,339</b>	<b>154,293</b>	<b>2,744</b>	<b>777,943</b>	<b>496,610</b>	<b>5,148,008</b>			

\* indicates either the plan does not serve Medicaid or there was no change in Medicaid enrollment from the previous quarter.

\*\* indicates that the category does not apply to the plan.

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**PHSPs**

Quarter 3, 2004	Location	Group	POS	Indiv	Conver	Mcaid	Mcare	Quarter	+/- from Prior Quarter		
								Total	Total	MCaid	MCare
ABC Health Plan, Inc. (2170195)	New York	0	0	0	0	8,307	0	8,307	N/A**	-0.12%	N/A**
Affinity Health Plan, Inc. (2010186)	Bronx	0	0	0	0	181,376	0	181,376	N/A**	3.11%	N/A**
CarePlus, LLC (2180196)	New York	0	0	0	0	89,599	0	89,599	N/A**	4.67%	N/A**
CenterCare, Inc. (2050188)	New York	0	0	0	0	79,813	0	79,813	N/A**	-0.10%	N/A**
Community Choice Health Plan of Westchester, Inc. (2140295)	Yonkers	0	0	0	0	14,526	0	14,526	N/A**	-0.06%	N/A**
Community Premier Plus, Inc. (2200196)	New York	0	0	0	0	65,678	0	65,678	N/A**	3.58%	N/A**
HealthFirst PHSP, Inc. (2090194)	New York	0	0	0	0	258,250	0	258,250	N/A**	8.01%	N/A**
HealthPlus, Inc. (2100195)	Brooklyn	0	0	0	0	219,785	0	219,785	N/A**	3.58%	N/A**
Hudson Health Plan, Inc. (2040287)	Tarrytown	0	0	0	0	40,152	0	40,152	N/A**	3.57%	N/A**
MetroPlus Health Plan , Inc. (1130185)	New York	0	0	0	0	201,639	0	201,639	N/A**	2.70%	N/A**
Neighborhood Health Providers, LLC (2150195)	New York	0	0	0	0	87,814	0	87,814	N/A**	3.72%	N/A**
New York State Catholic Health Plan, Inc. (2060193)	Rego Park	0	0	0	0	213,599	0	213,599	N/A**	1.99%	N/A**
SCHC Total Care, Inc. (2020487)	Syracuse	0	0	0	0	20,890	0	20,890	N/A**	-0.07%	N/A**
St. Barnabas Community Health Plan (2130195)	Bronx	0	0	0	0	25,055	0	25,055	N/A**	0.67%	N/A**
Suffolk County Department of Health Services (2110295)	Hauppauge	0	0	0	0	13,922	0	13,922	N/A**	3.53%	N/A**
The New York-Presbyterian Community Health Plan, Inc. (2160195)	New York	0	0	0	0	54,923	0	54,923	N/A**	3.05%	N/A**
Univera Community Health, Inc. (2190696)	Buffalo	0	0	0	0	18,007	0	18,007	N/A**	7.14%	N/A**
<b>PHSP Quarter 3, 2004 Totals</b>	<b>Penetration Rate: 8.3%</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1,593,335</b>	<b>0</b>	<b>1,593,335</b>			

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**Managed Care Quarter Summary**

<u>Full Capitation</u>	<u>Group</u>	<u>POS</u>	<u>Indiv</u>	<u>Conver</u>	<u>Mcaid</u>	<u>Mcare</u>	<u>Total Full Capitation</u>
<u>Quarter 3, 2004:</u>	2,561,079	1,155,339	154,293	2,744	2,371,278	496,610	6,741,343
<u>Previous Quarter:</u>	2,599,318	1,264,923	97,374	2,797	2,302,095	488,826	6,755,333
<u>Change from Prior Quarter:</u>	-38,239	-109,584	56,919	-53	69,183	7,784	-13,990
<u>% Change from Prior Quarter:</u>	-1.5%	-8.7%	58.5%	-1.9%	2.9%	1.6%	-0.2%

**Partial Capitation**

<u>Total Partial Capitation (Medicaid):</u>	14,039
<u>Total OTHER Medicaid:</u>	11,761
<u>TOTAL MEDICAID:</u>	2,397,078

**Total Capitation**

<u>All Categories This Quarter:</u>	6,767,143
<u>Total Capitation Previous Quarter:</u>	6,781,433
<u>Penetration Rate for all Managed Care:</u>	35.3% *
<u>Total % Change from Prior Quarter:</u>	-0.2%

\* 19,157,532 -- 2004 Estimated Census, NYS Department of Economic Development

Note: The Medicaid Enrollment figures do not compare to the monthly reports. These figures are refreshed to capture enrollment updates that occurred.